

NOTES:
<ul style="list-style-type: none"> Vendor Pricing must be based on a % discount off of Manufacturer's Official OEM Standard List Price. Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected. <p>• Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. (Refer to Special Conditions Section of Bidding Documents)</p> <p>• Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.</p>
Awards will be based on percentage discount on the product group. For ease of use by participants, vendors are asked to provide a discount for accessories and maintenance and/or service.
Vendors are asked, for each product they bid, if maintenance and/or services are offered. If maintenance and/or services are offered, please indicate the discount for this service in the "% Discount for Maintenance/Service" column.
No Remanufactured or Recertified equipment will be accepted. Bids are to be for new, unused equipment in original packaging.

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
1	ALGO	SIP Emergency Devices (Including Audio Alerters, Strobe Lights, Panic Buttons)	ComSource, Inc	15.0%	2%	2%	2%	2%
2	APC	Bulk Ethernet/Copper Cable	CDW Government	41.4%	2%	2%	2%	2%
3	APC	Bulk Fiber Cable	CDW Government	41.4%	2%	2%	2%	2%
4	APC	Data Center - Cooling (InfraStruxure)	CDW Government	41.4%	2%	2%	2%	2%
5	APC	Data Center - Power (InfraStruxure)	CDW Government	41.4%	2%	2%	2%	2%
6	APC	Datacom Equipment/Server Mounting Racks	CDW Government	41.4%	2%	2%	2%	2%
7	APC	KVM Switch	CDW Government	41.4%	2%	2%	2%	2%
8	APC	Line Monitor Equipment	CDW Government	41.4%	2%	2%	2%	2%
9	APC	Management and Monitoring Software - StruxureWare	CDW Government	41.4%	2%	2%	2%	2%
10	APC	Patch Cable/Fiber	CDW Government	41.4%	2%	2%	2%	2%
11	APC	Patch Cables - Ethernet	CDW Government	41.4%	2%	2%	2%	2%
12	APC	Rack Mount PDUs	CDW Government	41.4%	2%	2%	2%	2%
13	APC	Racks (InfraStruxure)	CDW Government	41.4%	2%	2%	2%	2%
14	APC	Security and Environmental Monitoring - NetBotz	CDW Government	41.4%	2%	2%	2%	2%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
15	APC	UPS	CDW Government	41.4%	2%	2%	2%	2%
16	APC	UPS - Battery	CDW Government	41.4%	2%	2%	2%	2%
17	APC	UPS - Modules	CDW Government	41.4%	2%	2%	2%	2%
18	Arista	Routers	2UTec	46.0%	50.0%	11%-35%	11%-35%	15.0%
19	Arista	Routers - Software	2UTec	46.0%	50.0%	11%-35%	11%-35%	15.0%
20	Arista	Switches	2UTec	46.0%	50%	11%-35%	11%-35%	15%
21	Arista	Switches - Software	2UTec	46.0%	50%	11%-35%	11%-35%	15.0%
22	Arista	Transceivers	2UTec	46.0%	50%	11%-35%	11%-35%	15%
23	Arista	Wireless Access Point	2UTec	46.0%	50%	11%-35%	11%-35%	15%
24	Arista	Wireless Access Point - Software	2UTec	46.0%	50%	11%-35%	11%-35%	15%
25	AT&T Cellular	Broadband Access Points	No Award					
26	Avaya	Unified Communications (Covers all hardware, licenses, and collaboration	Northland Communications	42.3%	5%	5%	5%	Hourly Rate
27	Avaya	Wireless Access Point	Northland Communications	2.1%	2%	2%	2%	Hourly Rate
28	Avaya	Wireless Access Point - Software	Northland Communications	2.1%	2%	2%	2%	Hourly Rate
29	Avaya	Wireless NIC	Northland Communications	2.1%	2%	2%	2%	Hourly Rate
30	Barracuda	Spam Firewall Products	CDW Government	10.7%	2%	2%	2%	2%
31	Barracuda	Web Application Controller Products	CDW Government	10.7%	2%	2%	2%	2%
32	Barracuda	Web Filtering Products	CDW Government	10.7%	2%	2%	2%	2%
33	Belkin	Bulk Ethernet/Copper Cable	CDW Government	18.5%	2%	2%	2%	2%
34	Belkin	Bulk Fiber Cable	CDW Government	18.5%	2%	2%	2%	2%
35	Belkin	Cooling	CDW Government	20.1%	2%	2%	2%	2%
36	Belkin	Datacom Equipment/Server Mounting Racks	CDW Government	15.1%	2%	2%	2%	2%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
37	Belkin	Datacom Equipment/Server Mounting Racks - Accessories	CDW Government	15.1%	2%	2%	2%	2%
38	Belkin	KVM Switch	CDW Government	10.6%	2%	2%	2%	2%
39	Belkin	Patch Cable/Fiber	CDW Government	49.0%	2%	2%	2%	2%
40	Belkin	Patch Cables - Ethernet	CDW Government	49.0%	2%	2%	2%	2%
41	Belkin	Routers	CDW Government	15.2%	2%	2%	2%	2%
42	Belkin	Transceivers	CDW Government	15.2%	2%	2%	2%	2%
43	Bertek	Cabling	ComSource Inc	18.0%	2.0%	2.0%	2.0%	2.0%
44	Black Box	Bulk Ethernet/Copper Cable	ComSource Inc	14.0%	2.0%	2.0%	2.0%	2.0%
45	Black Box	Bulk Fiber Cable	ComSource Inc	14.0%	2.0%	2.0%	2.0%	2.0%
46	Black Box	Datacom Equipment/Server Mounting Racks	CDW Government	12.7%	2%	2%	2%	2%
47	Black Box	Firewall Hardware	CDW Government	12.7%	2%	2%	2%	2%
48	Black Box	KVM Switch	CDW Government	12.7%	2%	2%	2%	2%
49	Black Box	Line Monitor Equipment	CDW Government	12.7%	2%	2%	2%	2%
50	Black Box	Patch Cable/Fiber	ComSource Inc	14.0%	2.0%	2.0%	2.0%	2.0%
51	Black Box	Patch Cables - Ethernet	ComSource Inc	14.0%	2.0%	2.0%	2.0%	2.0%
52	Black Box	Print Servers	CDW Government	12.7%	2%	2%	2%	2%
53	Black Box	Routers	CDW Government	12.7%	2%	2%	2%	2%
54	Black Box	Switches	CDW Government	12.7%	2%	2%	2%	2%
55	Black Box	Transceivers	CDW Government	12.7%	2%	2%	2%	2%
56	Black Box	Wireless Access Point	CDW Government	12.7%	2%	2%	2%	2%
57	Black Box	Wireless NIC	CDW Government	12.7%	2%	2%	2%	2%
58	Bogan	Paging	Northland Communications	18.0%	5.0%	5.0%	5.0%	Hourly

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
59	C2G	Bulk Ethernet/Copper Cable	CDW Government	40.4%	2%	2%	2%	2%
60	C2G	Bulk Fiber Cable	CDW Government	26.1%	2%	2%	2%	2%
61	C2G	Cooling	CDW Government	29.2%	2%	2%	2%	2%
62	C2G	Datacom Equipment/Server Mounting Racks	CDW Government	28.2%	2%	2%	2%	2%
63	C2G	Datacom Equipment/Server Mounting Racks - Accessories	CDW Government	28.2%	2%	2%	2%	2%
64	C2G	Patch Cable/Fiber	CDW Government	39.3%	2%	2%	2%	2%
65	C2G	Patch Cables - Ethernet	CDW Government	54.7%	2%	2%	2%	2%
66	C2G	Transceivers	CDW Government	35.1%	2%	2%	2%	2%
67	Checkpoint	Firewall Hardware	No Award					
68	Checkpoint	Firewall Software	No Award					
69	Checkpoint	Firewall Software Service	No Award					
70	Cisco	Controllers	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
71	Cisco	Controllers - Software	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
72	Cisco	Firewall - Software for above	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
73	Cisco	Firewall Hardware	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
74	Cisco	Print Servers	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
75	Cisco	Routers	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
76	Cisco	Routers - Software	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
77	Cisco	Server	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
78	Cisco	Storage Devices (Including HyperFlex)	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
79	Cisco	Switches	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
80	Cisco	Switches - Software	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%

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					Installation	Maintenance / Renewal	Support	Professional Engineering
81	Cisco	Transceivers	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
82	Cisco	Unified Communications (Covers all hardware, licenses, and collaboration)	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
83	Cisco	VM	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
84	Cisco	Wireless Access Point	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
85	Cisco	Wireless Access Point - Software	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
86	Cisco	Wireless NIC	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
87	Cisco (Meraki)	Controllers	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
88	Cisco (Meraki)	Controllers - Software	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
89	Cisco (Meraki)	Switches	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
90	Cisco (Meraki)	Switches - Software	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
91	Cisco (Meraki)	Wireless Access Point	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
92	Cisco (Meraki)	Wireless Access Point - Software	ConvergeOne Inc	56.53%	2.00%	32.00%	2.00%	2.00%
93	Cradlepoint	Routers	Synergy Telcom Inc.	2.0%				
94	Cyberpower	UPS	Atlaz International Ltd	3.5%				
95	Cyberpower	UPS - Battery	Atlaz International Ltd	3.5%				
96	Cyberpower	UPS - Modules	Atlaz International Ltd	3.5%				
97	Dell	Campus Switches	Lyon Micro, LLC	44.8%	5.00%	5.00%	5.00%	5.00%
98	Dell	Data Center Switches	Lyon Micro, LLC	44.8%	5.00%	5.00%	5.00%	5.00%
99	Dell	Datacom Equipment/Server Mounting Racks	ComSource Inc	34.0%	5%	5%	5%	5%
100	Dell	Datacom Equipment/Server Mounting Racks - Accessories	Lyon Micro, LLC	18.0%	2.00%	2.00%	2.00%	2.00%
101	Dell	KVM	Lyon Micro, LLC	18.0%	5.00%	5.00%	5.00%	5.00%
102	Dell	Transceivers	Lyon Micro, LLC	44.8%	5.00%	5.00%	5.00%	5.00%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
103	Dell	Twinax Cables	Lyon Micro, LLC	44.8%	5.00%	5.00%	5.00%	5.00%
104	Dell	Wireless Access Point	Lyon Micro, LLC	18.0%	2.00%	2.00%	2.00%	2.00%
105	Dell	Wireless Controller	Lyon Micro, LLC	18.0%	2.00%	2.00%	2.00%	2.00%
106	Dell	Wireless Controller - Software	Lyon Micro, LLC	18.0%	2.00%	2.00%	2.00%	2.00%
107	Dell	Wireless NIC	Lyon Micro, LLC	18.0%	2.00%	2.00%	2.00%	2.00%
108	Dell - Sonicwall	Firewall Hardware	Atlaz International Ltd	24.5%		24.5%	24.5%	
109	Dell - Sonicwall	Firewall Software	Atlaz International Ltd	24.5%		24.5%	24.5%	
110	D-Link	Firewall Hardware	Atlaz International Ltd	29.5%		29.5%	24.5%	
111	D-Link	Routers	Atlaz International Ltd	29.5%		29.5%	29.5%	
112	D-Link	Switches	Atlaz International Ltd	29.5%		29.5%	29.5%	
113	D-Link	Transceivers	Atlaz International Ltd	29.5%		29.5%	29.5%	
114	D-Link	Wireless Access Point	Atlaz International Ltd	29.5%		29.5%	29.5%	
115	D-Link	Wireless NIC	Atlaz International Ltd	29.5%		29.5%	29.5%	
116	Eaton Tripp Lite	Bulk Ethernet/Copper Cable	CDW Government	52.8%	2%	2%	2%	2%
117	Eaton Tripp Lite	Bulk Fiber Cable	2UTec	34.0%	50%	42%		5%
118	Eaton Tripp Lite	Cooling	2UTec	37.0%	50%	42%	42.0%	5%
119	Eaton Tripp Lite	Datacom Equipment/Server Mounting Racks	2UTec	37.0%	50%	42.0%		5.0%
120	Eaton Tripp Lite	Firewall Hardware	CDW Government	40.3%	2%	2%	2%	2%
121	Eaton Tripp Lite	KVM Switch	CDW Government	43.5%	2%	2%	2%	2%
122	Eaton Tripp Lite	Line Monitor Equipment	CDW Government	43.5%	2%	2%	2%	2%
123	Eaton Tripp Lite	Patch Cable - Fiber	CDW Government	45.3%	2%	2%	2%	2%
124	Eaton Tripp Lite	Patch Cables - Ethernet	2UTec	55.0%	50%	42%	42%	5%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
125	Eaton Tripp Lite	Print Servers	CDW Government	42.3%	2%	2%	2%	2%
126	Eaton Tripp Lite	Routers	CDW Government	42.3%	2%	2%	2%	2%
127	Eaton Tripp Lite	Routers - Software	CDW Government	42.3%	2%	2%	2%	2%
128	Eaton Tripp Lite	Switches	CDW Government	42.3%	2%	2%	2%	2%
129	Eaton Tripp Lite	Switches - Software	CDW Government	42.3%	2%	2%	2%	2%
130	Eaton Tripp Lite	Transceivers	2UTec	54.0%	50%	42%	42%	5%
131	Eaton Tripp Lite	Transceivers/SFP/QSFP	2UTec	54.0%	50%	42%	42%	5%
132	Eaton Tripp Lite	UPS	CDW Government	42.5%	2%	2%	2%	2%
133	Eaton Tripp Lite	UPS - Battery	CDW Government	42.8%	2%	2%	2%	2%
134	Eaton Tripp Lite	UPS - Modules	CDW Government	42.8%	2%	2%	2%	2%
135	Eaton Tripp Lite	Wireless Access Point	CDW Government	42.3%	2%	2%	2%	2%
136	Eaton Tripp Lite	Wireless NIC	2UTec	38.0%	50%	42%	42%	5%
137	Engenius	Hardware	Northland Communications	5.9%	5%	5%	5%	Hourly Rate
138	Extreme Networks	Routers	Lyon Micro, LLC	62.3%	3%	5%	5%	3%
139	Extreme Networks	Switches	Lyon Micro, LLC	62.3%	3%	5%	5%	3%
140	Extreme Networks	Transceivers	Lyon Micro, LLC	62.3%	3%	5%	5%	3%
141	Extreme Networks	Wireless Access Point	Lyon Micro, LLC	62.3%	3%	5%	5%	3%
142	F5	Cables	Synergy Telcom Inc.	2.0%				
143	F5	Firewall	Synergy Telcom Inc.	2.0%				
144	F5	Load Balancer	Synergy Telcom Inc.	2.0%				
145	F5	Racks/Enclosures	Synergy Telcom Inc.	2.0%				
146	F5	Security Threat Monitoring	Synergy Telcom Inc.	2.0%				

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					Installation	Maintenance / Renewal	Support	Professional Engineering
147	F5	Transceivers	Synergy Telcom Inc.	2.0%				
148	FIS Fiber Instruments	Fiber Products	No Award					
149	Fluke	Line Monitor Equipment	Atlaz International Ltd	8.5%		9%		
150	Fortinet	Spam/Mail Filtering/Firewall Solutions	CDW Government	32.0%	2%	2%	2%	2%
151	Fortinet (Meru)	Wireless Access Points	CDW Government	32.0%	2%	2%	2%	2%
152	Granite	Cellular Routers	ComSource Inc	10.0%	5%	5%	5%	5%
153	HPE (Aruba)	Controllers	ComSource Inc	52.762%	5%	5%	5%	5%
154	HPE (Aruba)	Switches	ComSource Inc	52.762%	5%	5%	5%	5%
155	HPE (Aruba)	Wireless Access Point	ComSource Inc	52.762%	5%	5%	5%	5%
156	HPE (Aruba)	Wireless NIC	ComSource Inc	52.762%	5%	5%	5%	5%
157	HPE (Network Equipment)	Controllers	ComSource Inc	52.762%	5%	5%	5%	5%
158	HPE (Network Equipment)	Controllers - Software	ComSource Inc	52.762%	5%	5%	5%	5%
159	HPE (Network Equipment)	Cooling	ComSource Inc	52.762%	5%	5%	5%	5%
160	HPE (Network Equipment)	Datacom Equipment/Server Mounting Racks	ComSource Inc	52.762%	5%	5%	5%	5%
161	HPE (Network Equipment)	Firewall Hardware	ComSource Inc	52.762%	5%	5%	5%	5%
162	HPE (Network Equipment)	KVM Switch	ComSource Inc	52.762%	5%	5%	5%	5%
163	HPE (Network Equipment)	Line Monitor Equipment	ComSource Inc	52.762%	5%	5%	5%	5%
164	HPE (Network Equipment)	Patch Cable/Fiber	ComSource Inc	52.762%	5%	5%	5%	5%
165	HPE (Network Equipment)	Patch Cables - Ethernet	ComSource Inc	52.762%	5%	5%	5%	5%
166	HPE (Network Equipment)	Print Servers	ComSource Inc	52.762%	5%	5%	5%	5%
167	HPE (Network Equipment)	Routers	ComSource Inc	52.762%	5%	5%	5%	5%
168	HPE (Network Equipment)	Routers - Software	ComSource Inc	52.762%	5%	5%	5%	5%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
169	HPE (Network Equipment)	Switches	ComSource Inc	52.762%	5%	5%	5%	5%
170	HPE (Network Equipment)	Switches - Software	ComSource Inc	52.762%	5%	5%	5%	5%
171	HPE (Network Equipment)	Transceivers	ComSource Inc	52.762%	5%	5%	5%	5%
172	HPE (Network Equipment)	UPS	ComSource Inc	52.762%	5%	5%	5%	5%
173	HPE (Network Equipment)	UPS - Battery	ComSource Inc	52.762%	5%	5%	5%	5%
174	HPE (Network Equipment)	UPS - Modules	ComSource Inc	52.762%	5%	5%	5%	5%
175	HPE (Network Equipment)	Wireless Access Point	ComSource Inc	52.762%	5%	5%	5%	5%
176	HPE (Network Equipment)	Wireless Access Point - Software	ComSource Inc	52.762%	5%	5%	5%	5%
177	HPE (Network Equipment)	Wireless NIC	ComSource Inc	52.762%	5%	5%	5%	5%
178	Imagicle	UC Application Suite	ComSource Inc	7.9%	2.00%	2.00%	2.00%	2.00%
179	Jabra	Headsets	Atlaz International Ltd	34.5%				
180	Juniper	Firewall Hardware	ConvergeOne Inc	55.20%	2.00%	2.00%	2.00%	2.00%
181	Juniper	Routers	ConvergeOne Inc	55.20%	2.00%	2.00%	2.00%	2.00%
182	Juniper	Switches	ConvergeOne Inc	55.20%	2.00%	2.00%	2.00%	2.00%
183	Kajeet	Mobile Wi-Fi Broadband	ComSource Inc	6.52%	2%	2%	2%	2%
184	Leviton	Cable	Synergy Telcom Inc.	5.0%				
185	Lightspeed	Mobile Device Manager (Cloud Based Manager)	CDW Government	18.5%	2%	2%	2%	2%
186	Lightspeed	Relay - Cloud Based Internet Filter	CDW Government	18.5%	2%	2%	2%	2%
187	Net Scout	Testing and Measurement Tools	No Award					
188	Oberon	Access Point Protective Covers	ComSource Inc	3.0%	1.00%	1.00%	1.00%	1.00%
189	Oberon	Access Point Protective Covers, Waterproof	ComSource Inc	3.0%	1%	1%	1%	1%
190	Palo Alto	Firewall - Hardware	CDW Government	30.0%	2%	2%	2%	2%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
191	Plantronics	Headsets	CDW Government	37.3%	2%	2%	2%	2%
192	Precision Optical Transceivers	Attenuators	Lyon Micro, LLC	15.0%	2%	2%	2%	2%
193	Precision Optical Transceivers	Demultiplexers	Lyon Micro, LLC	15.0%	2%	2%	2%	2%
194	Precision Optical Transceivers	Network Amplifiers	Lyon Micro, LLC	15.0%	2%	2%	2%	2%
195	Precision Optical Transceivers	Network Multiplexers	Lyon Micro, LLC	15.0%	2%	2%	2%	2%
196	Precision Optical Transceivers	Transceivers (SFPs)	Lyon Micro, LLC	15.0%	2%	2%	2%	2%
197	RSI - Resource Software International	911 Alerting & Call Accounting Products	Northland Communications	26.0%	5%	5%	5%	Hourly Rate
198	Ruckus	Controllers	CDW Government	46.6%	2%	2%	2%	2%
199	Ruckus	Switches	CDW Government	46.6%	2%	2%	2%	2%
200	Ruckus	Wireless Access Point	CDW Government	46.6%	2%	2%	2%	2%
201	Sonic Wall	Spam/Mail Filtering/Firewall Solutions - Software	CDW Government	24.7%	2%	2%	2%	2%
202	Sonic Wall	Spam/Mail Filtering/Firewall Solutions - Hardware	CDW Government	247.0%	2%	2%	2%	2%
203	Sophos	Firewall	Synergy IT Solutions of NYS	28.0%	5.00%	5.00%	5.00%	5.00%
204	StarTech	Cables	Atlaz International Ltd	29.5%				
205	StarTech	Component Video Switches	Atlaz International Ltd	29.5%				
206	StarTech	Cooling	Atlaz International Ltd	29.5%				
207	StarTech	Datacom Equipment/Server Mounting Racks	Atlaz International Ltd	15.5%				
208	StarTech	Firewire	CDW Government	35.4%	2%	2%	2%	2%
209	StarTech	Keyboard Mouse Adapters	CDW Government	35.4%	2%	2%	2%	2%
210	StarTech	Splitters	CDW Government	35.4%	2%	2%	2%	2%
211	TrendMicro	Security product such as TippingPoint	CDW Government	31.0%	2%	2%	2%	2%
212	TRENDnet	Network Adapters	No Award					

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
213	Valcom	911 altering and safety	ComSource Inc	8.3%	2%	2%	2%	2%
214	Vertiv	Cooling	ComSource Inc	43.2%	5%	5%	5%	5%
215	Vertiv	Datacom Equipment/Server Mounting Racks	ComSource Inc	43.2%	5%	5%	5%	5%
216	Vertiv	KVM Switch	ComSource Inc	43.2%	5%	5%	5%	5%
217	Vertiv	Line Monitor Equipment	ComSource Inc	43.2%	5%	5%	5%	5%
218	Vertiv	UPS	ComSource Inc	43.2%	5%	5%	5%	5%
219	Vertiv	UPS - Battery	ComSource Inc	43.2%	5%	5%	5%	5%
220	Vertiv	UPS - Modules	ComSource Inc	43.2%	5%	5%	5%	5%
221	Watchguard	Firewall Hardware	Atlaz International Ltd	22.5%				
222	XIMA	911 Alerting	Northland Communications	34.3%	5%	5%	5%	Hourly Rate
223	XIMA	Call Recording Server	Northland Communications	34.3%	5%	5%	5%	Hourly Rate