

<b>NOTES:</b>
<ul style="list-style-type: none"> <li>• Vendor Pricing must be based on a % discount off of Manufacturer's Official OEM Standard List Price.</li> <li>• Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected.</li> <li>• Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. (Refer to Special Conditions Section of Bidding Documents)</li> <li>• Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.</li> </ul>
Awards will be based on percentage discount on the product group. For ease of use by participants, vendors are asked to provide a discount for accessories and maintenance and/or service.
Vendors are asked, for each product they bid, if maintenance and/or services are offered. If maintenance and/or services are offered, please indicate the discount for this service in the "% Discount for Maintenance/Service" column.
No Remanufactured or Recertified equipment will be accepted. Bids are to be for new, unused equipment in original packaging.

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available					Comments
					Installation	Maintenance / Renewal	Support	Professional Engineering		
1	ALGO	SIP Emergency Devices (Including Audio Alerters, Strobe Lights, Panic Buttons)	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
2	APC	Bulk Ethernet/Copper Cable	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
3	APC	Bulk Fiber Cable	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
4	APC	Data Center - Cooling (InfraStruxure)	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
5	APC	Data Center - Power (InfraStruxure)	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
6	APC	Datacom Equipment/Server Mounting Racks	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
7	APC	KVM Switch	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
8	APC	Line Monitor Equipment	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
9	APC	Management and Monitoring Software - StruxureWare	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
10	APC	Patch Cable/Fiber	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
11	APC	Patch Cables - Ethernet	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
12	APC	Rack Mount PDUs	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
13	APC	Racks (InfraStruxure)	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
14	APC	Security and Environmental Monitoring - NetBotz	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
15	APC	UPS	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
16	APC	UPS - Battery	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
17	APC	UPS - Modules	CDW Government LLC	41.4%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
18	Arista	Routers	No Award							

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available					Comments
					Installation	Maintenance / Renewal	Support	Professional Engineering		
19	Arista	Routers - Software	No Award							
20	Arista	Switches	No Award							
21	Arista	Switches - Software	No Award							
22	Arista	Transceivers	No Award							
23	Arista	Wireless Access Point	No Award							
24	Arista	Wireless Access Point - Software	No Award							
25	AT&T Cellular	Broadband Access Points	ComSource	2.0%	1%	1%	1	1%		
26	Avaya	Unified Communications (Covers all hardware, licenses, and collaboration	Northland Communications	42.3%	5%	5%	5%	Hourly Rate		
27	Avaya	Wireless Access Point	Northland Communications	2.1%	2%	2%	2%	Hourly Rate		
28	Avaya	Wireless Access Point - Software	Northland Communications	2.1%	2%	2%	2%	Hourly Rate		
29	Avaya	Wireless NIC	Northland Communications	2.1%	2%	2%	2%	Hourly Rate		
30	Barracuda	Spam Firewall Products	CDW Government LLC	10.5%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
31	Barracuda	Web Application Controller Products	CDW Government LLC	10.5%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
32	Barracuda	Web Filtering Products	CDW Government LLC	10.5%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
33	Belkin	Bulk Ethernet/Copper Cable	CDW Government LLC	18.5%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
34	Belkin	Bulk Fiber Cable	CDW Government LLC	18.5%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
35	Belkin	Cooling	CDW Government LLC	20.1%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
36	Belkin	Datacom Equipment/Server Mounting Racks	CDW Government LLC	15.1%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
37	Belkin	Datacom Equipment/Server Mounting Racks - Accessories	CDW Government LLC	15.1%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
38	Belkin	KVM Switch	ABRZ International Ltd	13.5%		5%	5%	5%		
39	Belkin	Patch Cable/Fiber	CDW Government LLC	49.0%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
40	Belkin	Patch Cables - Ethernet	CDW Government LLC	49.0%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
41	Belkin	Routers	ABRZ International Ltd	16.0%		5%	5%	5%		
42	Belkin	Transceivers	ABRZ International Ltd	16.0%		5%	5%	5%		
43	Bertek	Cabling	Northland Communications	16.0%	5.0%	5.0%	5.0%	Hourly Rate		
44	Black Box	Bulk Ethernet/Copper Cable	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available					Comments
					Installation	Maintenance / Renewal	Support	Professional Engineering		
45	Black Box	Bulk Fiber Cable	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
46	Black Box	Datacom Equipment/Server Mounting Racks	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
47	Black Box	Firewall Hardware	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
48	Black Box	KVM Switch	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
49	Black Box	Line Monitor Equipment	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
50	Black Box	Patch Cable/Fiber	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
51	Black Box	Patch Cables - Ethernet	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
52	Black Box	Print Servers	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
53	Black Box	Routers	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
54	Black Box	Switches	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
55	Black Box	Transceivers	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
56	Black Box	Wireless Access Point	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
57	Black Box	Wireless NIC	CDW Government LLC	12.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
58	Bogan	Paging	Northland Communications	18.0%	5.0%	5.0%	5.0%	Hourly Rate		
59	C2G	Bulk Ethernet/Copper Cable	ABRZ International Ltd	40.2%		10.0%	10.0%	10.0%		
60	C2G	Bulk Fiber Cable	CDW Government LLC	26.0%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
61	C2G	Cooling	CDW Government LLC	29.1%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
62	C2G	Datacom Equipment/Server Mounting Racks	CDW Government LLC	28.1%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
63	C2G	Datacom Equipment/Server Mounting Racks - Accessories	CDW Government LLC	28.1%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
64	C2G	Patch Cable/Fiber	CDW Government LLC	39.2%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
65	C2G	Patch Cables - Ethernet	CDW Government LLC	54.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
66	C2G	Transceivers	CDW Government LLC	35.0%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
67	Checkpoint	Firewall Hardware	No Award							
68	Checkpoint	Firewall Software	No Award							
69	Checkpoint	Firewall Software Service	No Award							
70	Cisco	Controllers	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	

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					Installation	Maintenance / Renewal	Support	Professional Engineering		
71	Cisco	Controllers - Software	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
72	Cisco	Firewall - Software for above	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
73	Cisco	Firewall Hardware	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
74	Cisco	Print Servers	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
75	Cisco	Routers	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
76	Cisco	Routers - Software	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
77	Cisco	Server	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
78	Cisco	Storage Devices (Including HyperFlex)	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
79	Cisco	Switches	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
80	Cisco	Switches - Software	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
81	Cisco	Transceivers	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
82	Cisco	Unified Communications (Covers all hardware, licenses, and collaboration	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
83	Cisco	VM	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
84	Cisco	Wireless Access Point	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
85	Cisco	Wireless Access Point - Software	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
86	Cisco	Wireless NIC	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
87	Cisco (Meraki)	Controllers	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
88	Cisco (Meraki)	Controllers - Software	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
89	Cisco (Meraki)	Switches	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
90	Cisco (Meraki)	Switches - Software	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
91	Cisco (Meraki)	Wireless Access Point	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
92	Cisco (Meraki)	Wireless Access Point - Software	ConvergeOne, Inc.	55.95%	3.00%	32.00%	3.00%	3.00%	Some Cisco hardware components may only have a 90-day hardware warranty.	
93	Cradlepoint	Routers	CDW Government LLC	16.4%	2.00%	2.00%	2.00%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
94	Cyberpower	UPS	ABRZ International Ltd	7.1%		5.00%	5.00%	5.00%		
95	Cyberpower	UPS - Battery	ABRZ International Ltd	7.1%		5.00%	5.00%	5.00%		
96	Cyberpower	UPS - Modules	ABRZ International Ltd	7.1%		5.00%	5.00%	5.00%		

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					Installation	Maintenance / Renewal	Support	Professional Engineering		
97	Dell	Campus Switches	Lyon Micro, LLC	43.0%	5.00%	5.00%	5.00%	5.00%		
98	Dell	Data Center Switches	Lyon Micro, LLC	43.0%	5.00%	5.00%	5.00%	5.00%		
99	Dell	Datacom Equipment/Server Mounting Racks	ComSource	34.2%	5.00%	2.00%	2.00%	2.00%		
100	Dell	Datacom Equipment/Server Mounting Racks - Accessories	ComSource	34.2%	5.00%	2.00%	2.00%	2.00%		
101	Dell	KVM	Lyon Micro, LLC	35.0%	5.00%	5.00%	5.00%	5.00%		
102	Dell	Transceivers	Lyon Micro, LLC	43.0%	5.00%	5.00%	5.00%	5.00%		
103	Dell	Twinax Cables	Lyon Micro, LLC	43.0%	5.00%	5.00%	5.00%	5.00%		
104	Dell	Wireless Access Point	ComSource	34.2%	5.00%	2.00%	2.00%	2.00%		
105	Dell	Wireless Controller	ComSource	34.2%	5.00%	2.00%	2.00%	2.00%		
106	Dell	Wireless Controller - Software	ComSource	34.2%	5.00%	2.00%	2.00%	2.00%		
107	Dell	Wireless NIC	ComSource	34.2%	5.00%	2.00%	2.00%	2.00%		
108	Dell - Sonicwall	Firewall Hardware	ComSource	34.2%	5.00%	2.00%	2.00%	2.00%		
109	Dell - Sonicwall	Firewall Software	ComSource	34.2%	5.00%	2.00%	2.00%	2.00%		
110	D-Link	Firewall Hardware	ABRZ International Ltd	11.5%		10%	10%	10%		
111	D-Link	Routers	ABRZ International Ltd	11.5%		10%	10%	10%		
112	D-Link	Switches	ABRZ International Ltd	11.5%		10%	10%	10%		
113	D-Link	Transceivers	ABRZ International Ltd	11.5%		10%	10%	10%		
114	D-Link	Wireless Access Point	ABRZ International Ltd	11.5%		10%	10%	10%		
115	D-Link	Wireless NIC	ABRZ International Ltd	11.5%		10%	10%	10%		
116	Eaton Tripp Lite	Bulk Ethernet/Copper Cable	ABRZ International Ltd	55.8%		8%	8%	8%		
117	Eaton Tripp Lite	Bulk Fiber Cable	CDW Government LLC	52.8%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
118	Eaton Tripp Lite	Cooling	CDW Government LLC	33.6%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
119	Eaton Tripp Lite	Datacom Equipment/Server Mounting Racks	CDW Government LLC	36.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
120	Eaton Tripp Lite	Firewall Hardware	CDW Government LLC	40.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
121	Eaton Tripp Lite	KVM Switch	CDW Government LLC	43.5%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
122	Eaton Tripp Lite	Line Monitor Equipment	CDW Government LLC	43.5%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	

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					Installation	Maintenance / Renewal	Support	Professional Engineering		
123	Eaton Tripp Lite	Patch Cable - Fiber	CDW Government LLC	45.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
124	Eaton Tripp Lite	Patch Cables - Ethernet	CDW Government LLC	64.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
125	Eaton Tripp Lite	Print Servers	CDW Government LLC	42.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
126	Eaton Tripp Lite	Routers	CDW Government LLC	42.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
127	Eaton Tripp Lite	Routers - Software	CDW Government LLC	42.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
128	Eaton Tripp Lite	Switches	CDW Government LLC	42.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
129	Eaton Tripp Lite	Switches - Software	CDW Government LLC	42.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
130	Eaton Tripp Lite	Transceivers	CDW Government LLC	42.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
131	Eaton Tripp Lite	Transceivers/SFP/QSFP	CDW Government LLC	42.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
132	Eaton Tripp Lite	UPS	CDW Government LLC	42.5%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
133	Eaton Tripp Lite	UPS - Battery	CDW Government LLC	42.8%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
134	Eaton Tripp Lite	UPS - Modules	CDW Government LLC	42.8%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
135	Eaton Tripp Lite	Wireless Access Point	CDW Government LLC	42.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
136	Eaton Tripp Lite	Wireless NIC	CDW Government LLC	30.0%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
137	Engenius	Hardware	Northland Communications	5.9%	5%	5%	5%	Hourly Rate		
138	Extreme Networks	Routers	Lyon Micro, LLC	62.3%	3%	5%	5%	3%		
139	Extreme Networks	Switches	Lyon Micro, LLC	62.3%	3%	5%	5%	3%		
140	Extreme Networks	Transceivers	Lyon Micro, LLC	62.3%	3%	5%	5%	3%		
141	Extreme Networks	Wireless Access Point	Lyon Micro, LLC	62.3%	3%	5%	5%	3%		
142	F5	Cables	ComSource	5.0%	5%	5%	5%	5%		
143	F5	Firewall	ComSource	30.2%	5%	5%	5%	5%		
144	F5	Load Balancer	ComSource	30.2%	5%	5%	5%	5%		
145	F5	Racks/Enclosures	ComSource	5.0%	5%	5%	5%	5%		
146	F5	Security Threat Monitoring	ComSource	30.2%	5%	5%	5%	5%		
147	F5	Transceivers	ComSource	5.0%	5%	5%	5%	5%		
148	FIS Fiber Instruments	Fiber Products	Northland Communications	5.6%	5%	5%	5%	Hourly Rate		

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					Installation	Maintenance / Renewal	Support	Professional Engineering	Comments
149	Fluke	Line Monitor Equipment	ABRZ International Ltd	5.1%		4%	4%	4%	
150	Fortinet	Spam/Mail Filtering/Firewall Solutions	ComSource	37.1%	5%	5%	5%	5%	
151	Fortinet (Meru)	Wireless Access Points	ComSource	37.1%	5%	5%	5%	5%	
152	Granite	Cellular Routers	No Award						
153	HPE (Aruba)	Controllers	ComSource	52.750%	8%	8%	8%	8%	
154	HPE (Aruba)	Switches	ComSource	52.750%	8%	8%	8%	8%	
155	HPE (Aruba)	Wireless Access Point	ComSource	52.750%	8%	8%	8%	8%	
156	HPE (Aruba)	Wireless NIC	ComSource	52.750%	8%	8%	8%	8%	
157	HPE (Network Equipment)	Controllers	ComSource	52.750%	8%	8%	8%	8%	
158	HPE (Network Equipment)	Controllers - Software	ComSource	52.750%	8%	8%	8%	8%	
159	HPE (Network Equipment)	Cooling	ComSource	52.750%	8%	8%	8%	8%	
160	HPE (Network Equipment)	Datacom Equipment/Server Mounting Racks	ComSource	52.750%	8%	8%	8%	8%	
161	HPE (Network Equipment)	Firewall Hardware	ComSource	52.750%	8%	8%	8%	8%	
162	HPE (Network Equipment)	KVM Switch	ComSource	52.750%	8%	8%	8%	8%	
163	HPE (Network Equipment)	Line Monitor Equipment	ComSource	52.750%	8%	8%	8%	8%	
164	HPE (Network Equipment)	Patch Cable/Fiber	ComSource	52.750%	8%	8%	8%	8%	
165	HPE (Network Equipment)	Patch Cables - Ethernet	ComSource	52.750%	8%	8%	8%	8%	
166	HPE (Network Equipment)	Print Servers	ComSource	52.750%	8%	8%	8%	8%	
167	HPE (Network Equipment)	Routers	ComSource	52.750%	8%	8%	8%	8%	
168	HPE (Network Equipment)	Routers - Software	ComSource	52.750%	8%	8%	8%	8%	
169	HPE (Network Equipment)	Switches	ComSource	52.750%	8%	8%	8%	8%	
170	HPE (Network Equipment)	Switches - Software	ComSource	52.750%	8%	8%	8%	8%	
171	HPE (Network Equipment)	Transceivers	ComSource	52.750%	8%	8%	8%	8%	
172	HPE (Network Equipment)	UPS	ComSource	52.750%	8%	8%	8%	8%	
173	HPE (Network Equipment)	UPS - Battery	ComSource	52.750%	8%	8%	8%	8%	
174	HPE (Network Equipment)	UPS - Modules	ComSource	52.750%	8%	8%	8%	8%	

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available					Comments
					Installation	Maintenance / Renewal	Support	Professional Engineering		
175	HPE (Network Equipment)	Wireless Access Point	ComSource	52.750%	8%	8%	8%	8%		
176	HPE (Network Equipment)	Wireless Access Point - Software	ComSource	52.750%	8%	8%	8%	8%		
177	HPE (Network Equipment)	Wireless NIC	ComSource	52.750%	8%	8%	8%	8%		
178	Imagicle	UC Application Suite	ComSource	7.0%	2.00%	2.00%	2.00%	2.00%		
179	Jabra	Headsets	ABRZ International Ltd	26.1%		20%	20%	20%		
180	Juniper	Firewall Hardware	CDW Government LLC	45.0%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
181	Juniper	Routers	CDW Government LLC	45.0%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
182	Juniper	Switches	CDW Government LLC	45.0%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
183	Kajeet	Mobile Wi-Fi Broadband	ConvergeOne, Inc.	6.51%	1.00%	1.00%	1.00%	1.00%		
184	Leviton	Cable	Northland Communications	8.3%	5%	5%	5%	Hourly Rate		
185	Lightspeed	Mobile Device Manager (Cloud Based Manager)	CDW Government LLC	15.5%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
186	Lightspeed	Relay - Cloud Based Internet Filter	CDW Government LLC	15.5%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
187	Net Scout	Testing and Measurement Tools	ABRZ International Ltd	2.8%		2.00%	2.00%	2.00%		
188	Oberon	Access Point Protective Covers	No Award							
189	Oberon	Access Point Protective Covers, Waterproof	No Award							
190	Palo Alto	Firewall - Hardware	CDW Government LLC	30.0%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.	
191	Plantronics	Headsets	ABRZ International Ltd	37.2%		10%	10%	10%		
192	Precision Optical Transceivers	Attenuators	Lyon Micro, LLC	15.0%	2%	2%	2%	2%		
193	Precision Optical Transceivers	Demultiplexers	Lyon Micro, LLC	15.0%	2%	2%	2%	2%		
194	Precision Optical Transceivers	Network Amplifiers	Lyon Micro, LLC	15.0%	2%	2%	2%	2%		
195	Precision Optical Transceivers	Network Multiplexers	Lyon Micro, LLC	15.0%	2%	2%	2%	2%		
196	Precision Optical Transceivers	Transceivers (SFPs)	Lyon Micro, LLC	15.0%	2%	2%	2%	2%		
197	RSI - Resource Software International	911 Alerting & Call Accounting Products	Northland Communications	26.0%	5%	5%	5%	Hourly Rate		
198	Ruckus	Controllers	ComSource	46.5%	5%	5%	5%	5%		
199	Ruckus	Switches	ComSource	46.5%	5%	5%	5%	5%		
200	Ruckus	Wireless Access Point	ComSource	46.5%	5%	5%	5%	5%		

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available				Comments
					Installation	Maintenance / Renewal	Support	Professional Engineering	
201	Sonic Wall	Spam/Mail Filtering/Firewall Solutions - Software	CDW Government LLC	24.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
202	Sonic Wall	Spam/Mail Filtering/Firewall Solutions - Hardware	CDW Government LLC	24.7%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
203	Sophos	Firewall	CDW Government LLC	22.0%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
204	StarTech	Cables	CDW Government LLC	28.9%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
205	StarTech	Component Video Switches	ABRZ International Ltd	28.6%		10%	10%	10%	
206	StarTech	Cooling	CDW Government LLC	28.9%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
207	StarTech	Datacom Equipment/Server Mounting Racks	ABRZ International Ltd	15.0%		10%	10%	10%	
208	StarTech	Firewire	CDW Government LLC	35.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
209	StarTech	Keyboard Mouse Adapters	CDW Government LLC	35.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
210	StarTech	Splitters	CDW Government LLC	35.3%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
211	TrendMicro	Security product such as TippingPoint	CDW Government LLC	31.0%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
212	TRENDnet	Network Adapters	No Award						
213	Valcom	911 altering and safety	Northland Communications	8.0%	5%	5%	5%	Hourly Rate	
214	Vertiv	Cooling	CDW Government LLC	43.1%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
215	Vertiv	Datacom Equipment/Server Mounting Racks	CDW Government LLC	43.1%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
216	Vertiv	KVM Switch	CDW Government LLC	43.1%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
217	Vertiv	Line Monitor Equipment	CDW Government LLC	43.1%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
218	Vertiv	UPS	CDW Government LLC	43.1%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
219	Vertiv	UPS - Battery	CDW Government LLC	43.1%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
220	Vertiv	UPS - Modules	CDW Government LLC	43.1%	2%	2%	2%	custom	Warranty varies by manufacturer and product. Please contact representative for details.
221	Watchguard	Firewall Hardware	ABRZ International Ltd	15.1%		10%	10%	10%	
222	XIMA	911 Alerting	Northland Communications	34.3%	5%	5%	5%	Hourly Rate	
223	XIMA	Call Recording Server	Northland Communications	34.3%	5%	5%	5%	Hourly Rate	